



## Corporate profile

Tranzeo Wireless Technologies Inc. sees great potential for fixed wireless in the future of broadband Internet access, and we're dedicated to staying at the forefront of this exciting, developing industry. Headquartered in Greater Vancouver, Canada, Tranzeo leads the wireless broadband industry for value by producing high-performance wireless network equipment with a low cost of ownership and unparalleled service. With Tranzeo products, communities and businesses around the world can communicate without boundaries.

In our world-class automated state-of-the-art manufacturing facility, we design, manufacture and produce all of our equipment for quick installation, ease of use and minimal maintenance. Our three-year product warranty sets the industry standard for service.

Since the company's inception in 2000, Tranzeo's optimum cost effectiveness, premium quality and responsive support have attracted a growing and devoted worldwide following of more than 2,465 dealers and 18 distributors. Our full spectrum of point-to-point and point-to-multipoint radios, WiMAX equipment and mesh network solutions are designed for wireless internet service providers, governments, campuses, military, carriers, enterprise customers and systems integrators around the globe. Robust solutions and first-rate OEM capabilities have resulted in remarkable growth in sales and market presence.

### About Fixed Wireless

Fixed wireless is a rapidly growing alternative to wired connections (i.e. telephone and cable) for high-speed broadband wireless Internet access.

- It uses microwave signals to transmit voice, video and data in various radio frequencies from a stationary transmitter (usually a radio mounted on a high point) to a stationary receiver (an antenna).
- Fixed wireless is often confused with conventional wireless offerings such as cellular phones and PDAs, which have fixed transmitters but roaming receivers.
- Users include residential, business and institutional customers who purchase service directly from a wireless Internet service provider (or WISP), bypassing the telephone and cable companies.
- While growing in popularity in urban areas, fixed wireless is particularly useful where wired broadband service is not available, such as remote areas and small communities.

## Letter from the CEO

For more than a year, Tranzeo has focused on building systems and resources to take advantage of emerging opportunities in the broadband wireless access market. We acquired new technology, designed new products and expanded our in-house manufacturing capabilities.

It was an investment in the future of the BWA market, which is – as you'll read in this annual report – expanding at a rapid pace. With our recent improvements, I'm confident that Tranzeo is now positioned to optimize opportunities as they arise and continue our trend of increasing market share.

### Our in-house advantage

Visitors to our Pitt Meadows headquarters are often surprised by our manufacturing capabilities. It's something that makes Tranzeo stand out from our competition, because it gives us control over the entire design and manufacturing process – right down to testing and certification.

With our in-house advantage, we have the flexibility to nimbly respond to new opportunities, such as product customization and OEM contracts. It also enables us to produce quality products faster and at a lower price-point, giving us instant sales traction.

### WiMAX

In 2006, we started to see the fruit of our WiMAX strategy, which we initiated in 2005. We've been researching the WiMAX market for some time, waiting for it to mature while we built up our manufacturing capabilities. Now that the second generation of WiMAX customer-premise equipment has reached the marketplace, our in-house capacity gives us the competitive edge in the WiMAX space.

It was a calculated risk, and one we are confident will pay off. As our investors will see, WiMAX will play a significant role in our growth in 2007 and 2008.

This same calculated approach came into play in early 2007, when we acquired Sensoria Corporation's valuable mesh network technology and hired its employees, greatly enhancing our R&D capabilities. At that time, we established our U.S. subsidiary – Tranzeo USA.

### Leveraging our resources

We've also turned our attention to creating a management team with the leadership abilities, expertise and vision to ensure Tranzeo remains an industry leader in both profits and product offerings.

It's no surprise to us that analysts are bullish on Tranzeo. Despite our heavy investments in the past year, 2006 marked Tranzeo's second profitable year in a row – something many wireless companies cannot boast.

We at Tranzeo are committed to remaining highly profitable as we leverage our resources – people, infrastructure and processes – to remain at the leading edge of our exciting industry.



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